

JOHN J. PUCILLO

Results-driven senior operation and product management professional with 30+ years of experience successfully executing best-in-class delivery and product strategies to achieve business objectives. Experience in management, product development, deployment strategies, optimizing workflow to reduce inefficiencies and cost. Accomplished at pricing models, software development, website operations, product management, project management, and collaborating effectively with clients.

PROFESSIONAL EXPERIENCE

Life Cycle Engineering 05/2019 to 01/2020

- Director, Advanced Predictive Maintenance

Member of the Reliability Consulting Group responsible for innovation in new products and services deployed in support of LCE's Advanced Predictive Maintenance (aPdM) strategies. Partners with the Business Development group to diagnose client opportunities and develop the optimal approach and solution. Providing support and guidance for the Reliability Engineers who are responsible for assessing, managing and continuously improving the client's reliability/PdM strategies. Responsible for developing the platform for the next generation PdM. IIoT, digital transformation, enhanced analysis and online asset condition monitoring.

SEAM Group LLC (Predictive Service LLC.) 02/2007 to 01/2019

Acquired by Align Capital Partners (9/2018) Merged with Lewellyn Technologies

- Executive Vice President, Electrical Safety & PdM

Business unit leader for Electrical Safety, Predictive Maintenance and Lockout Tagout offering. Responsible for all activities, including P&L for the delivery group. 118-person department with annual revenues of \$20+ MM.

- Director, Product Development

Responsible for new product development, marketing support, collateral development, and product owner of our web-based and mobile software applications and development team priorities.

Rockwell Automation 11/1989 to 2/2007

Entek IRD International Corp. (Acquisition 4/2000)

IRD Mechanalysis - Media, Pa. (Merger 9/96)

- Director of Service Operations

Manage all activities, including P&L for the Service Operations group. 75-person department with annual revenues of \$10 MM. Responsibilities included customer support, support contracts, helpdesk, training, field service and contract services.

- Manager, Field Service & Online System Installation

Responsible for delivery of field service programs associated with reliability and conditioned-based maintenance programs. Develop service products, commercial marketing content, sales collateral, proposal and sales initiatives.

Virginia Power - Chesapeake Energy Center 5/82 to 11/89

- Senior Engineering Technician

Responsibilities included all PdM activities, work within the maintenance planning group, outage support/scheduling, implementing new predictive technologies, Predictive and Preventive scheduling. Responsible for acquiring all predictive data, analysis and balancing. Installation of online vibration monitoring and TSI systems.

EDUCATION

UNIVERSITY OF CINCINNATI COLLEGE OF BUSINESS

Executive Program 1999

WILLIAMSON SCHOOL

Associate in Specialized Technology Degree

Three-year program in Electrical Power Technology

May 1982

SKILLS

- **Reliability Engineering**
- **Data Analytics**
- **Product Development**
- **Continuous Improvement**
- **Product Marketing**
- **Project Management**
- **Process Improvement**
- **Strategic Planning**
- **Business Process Improvements**
- **Condition Monitoring Subject Matter Expert**
- **Certified Vibration Analyst**
- **Oil Analysis**
- **Vibration Systems design & installation expert**
- **PM Optimization**
- **Maintenance & Reliability Assessments**
- **Predictive Maintenance Program Design**
- **PdM Program Assessments**
- **Equipment Criticality Assessments**
- **Return on Investment Projections**
- **Software Development Product Owner**
- **Developed Reliability software tools**
- **Mobile Application Product Owner**
- **MS Office, MS Excel Advanced, SharePoint, OneDrive**

PERSONAL

Married with four children, good health, willing to travel or relocate

REFERENCES

Available upon request